



YOUNG® INNOVATIONS
**STRATEGIC
ACCOUNTS**

PARTNERSHIP FOR MUTUAL GROWTH



**OVER 100 YEARS OF
CREATING SMILES, CREATING POSSIBILITIES.**

 PREVENTIVE

 INFECTION CONTROL

 RESTORATIVE

OUR HOUSE OF BRANDS

Establishing a business is one thing. But keeping that business thriving for more than a century? That takes true ingenuity. Creating, growing and innovating have always been part of our story, from our founding in 1900 through today. Our story is filled with firsts. It's filled with curiosity and what-ifs. Central to it all is a portfolio filled with the dental industry's most beloved brands.

YOUNG[®]
INNOVATIONS



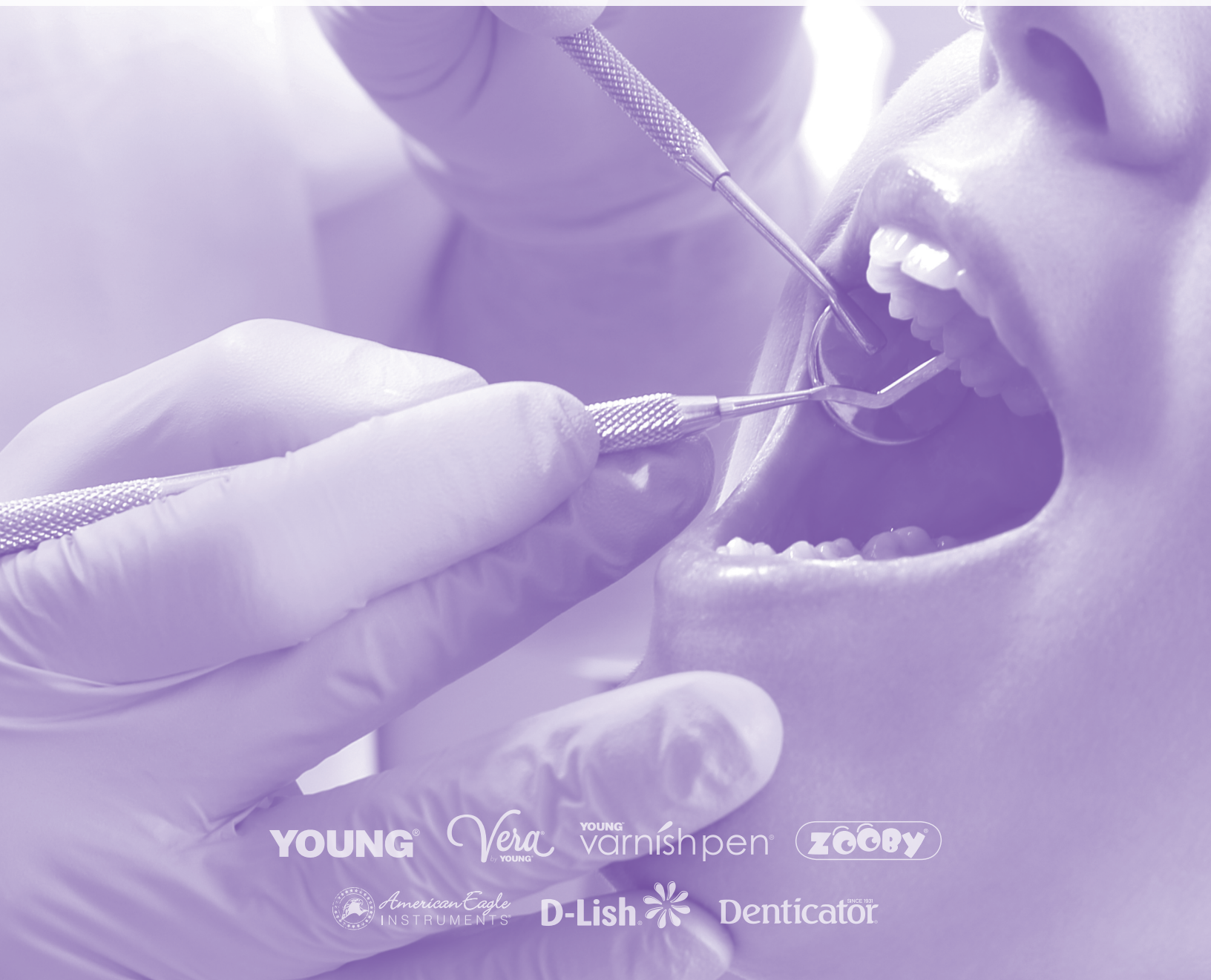
 PREVENTIVE

 INFECTION CONTROL

 RESTORATIVE

PREVENTIVE

Iconic dental brand names, strong and consistent leadership in the preventive category, and more than a century of manufacturing high-quality dental products. Our preventive line includes more than 20 prophylaxis paste flavors, innovative fluoride varnish systems, ergonomic handpieces, market-leading prophylaxis angles and XP® Sharpen-Free hand instruments.



DISPOSABLE PROPHY ANGLES

YOUNG® SPLATTER GUARD

The most effective splatter-reducing combination on the market when used with the Young® Infinity Handpiece*

Splatter Guard benefits:

- Up to 15x reduction in splatter compared to traditional disposable prophylaxis angles*
- 9 out of 10 hygienists noticed a significant reduction or complete elimination of splatter*

*Data on file



Vera by YOUNG

Vera Disposable Prophylaxis Angles

- Available in Classic and Contra
- Slim neck for greater visibility
- Compact design for easier access to hard-to-reach areas
- Latex-free cups available with smooth or ribbed exterior



YOUNG®

Young Disposable Prophylaxis Angles

- Available in Classic, Contra & Slim
- Numerous body and cup combinations for customized polishing
- Latex-free or natural rubber cups available with smooth or ribbed exterior



Denticator eco

Denticator Eco Disposable Prophylaxis Angles

- Available in Classic and Contra
- Slim neck for greater visibility
- Uses 25% less plastic than leading prophylaxis angles*
- Latex-free cups available with smooth or ribbed exterior

*Data on file

Product selection subject to change based on availability.

 Made in the USA

FLUORIDE VARNISH



D-Lish 5% Sodium Fluoride Varnish

- Sensitivity relief and protection for all ages
- Four signature flavors designed to delight patients
- Smooth, translucent formula with no stringing or clumping
- Gluten-free, made with xylitol



Varnish Pen 5% Sodium Fluoride Varnish

- Unique, all-in-one delivery system allows for one-handed application
- Thin, translucent formula with no stringing or clumping
- SmartFlo™ bristles are longer and wider to provide better tooth coverage and faster application
- Ideal for maximum coverage around fixed appliances



Varnish America 5% Sodium Fluoride Varnish

- FDA approved for desensitization
- Easy break-off well for finger ring option
- One step paint-on process
- Provides immediate and long lasting results
- Each application sealed until ready for use
- Less fluoride ingestion than with conventional treatments

Product selection subject to change based on availability.

HYGIENE HANDPIECES



Young Infinity Cordless Hygiene Handpiece

- Works with any doriot-style prophylaxis angle
- Lightweight, well-balanced design
- 360° nosecone swivel
- Foot pedal and 3 nosecones included



Young Hygiene Handpiece

- Lightweight, ergonomic design
- Curved contour silhouette
- 360° nosecone swivel
- Angled cord connector for reduced cord drag

PROPHY PASTE



D-Lish Propyl Paste

- Smooth, creamy texture for excellent rinsability
- 15+ delicious, patient-pleasing flavors
- Gluten-free, made with xylitol

Paste Flavors

Triple Fudge	Cherry	Cocoamint
Brownie	Grape	Vanilla Mint
Strawberry	Dreamsicle Orange	Key Lime
Cheesecake	Fresh	Strawberry
Sugar Cookie	Strawberries™	Margarita
Mint	Berry Bliss™	Pina Colada
Cinnamon	Spearmint	Mint Mojito



Made in the USA

HYGIENE HANDPIECES



INFINITE CHOICES INFINITE POSSIBILITIES

Young Infinity Cordless Handpiece

- Works with virtually all disposable prophylaxis angles
- Low price point includes 3 autoclavable nosecones and a foot pedal
- Quiet operation helps reduce patient anxiety
- Simple, effective infection control that complies with CDC guidelines
- Battery life lasts nearly 4x longer than the Nupro Freedom Cordless Prophylaxis System¹

¹Data on file



Works with ANY doriot style disposable prophylaxis angle!



Denticator^{SINCE 1991}

ProphyPal[®] Hygiene Handpiece

- Lightweight, ergonomic design
- Sure-fit™ 360° nosecone swivel
- No-stall, whisper quiet
- Available in Classic Silver, Prophy Pink or Wild Thing Green color

Product selection subject to change based on availability.

ZOOBY[®] PEDIATRIC PRODUCTS



Zooby Prophy Angles

Five fun Zooby characters: Penelope the Penguin, Zoe the Zebra, Francesca the Flamingo, Chase the Cheetah and Talon the Tiger

- Latex-free, soft-webbed cup
- Fits low-speed handpieces
- Single-use, only



5% Sodium Fluoride Varnish

Available in Growlin' Grrrape[®], Turtle Melon[®] and Happy Hippo Cake[®]

- Xylitol-infused, gluten-free formula
- Dries clear and smooth



Zooby Prophy Paste

- Made with xylitol and 1.23% fluoride
- Designed for minimal splatter and great stain removal
- Gluten-free, kid-friendly flavors



Zooby Paste Grippers

- Wide base design for easy handling
- Fully autoclavable for repeated use



Zooby Pediatric Bibs

- Non-permeable, pediatric size bib
- Featuring Zooby fun characters



Made in the USA

SHARPEN-FREE INSTRUMENTS



Saves Time and Money: XP Sharpen-Free instruments last as long as standard instruments, but without the need to sharpen

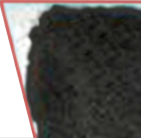
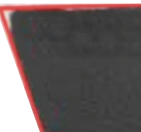
Maintains Its Original Sharp Edge: The razor-sharp edge lasts as long as traditional instruments but stays sharp from start to finish

Has a Thinner Blade Design: 10% thinner than stainless steel instruments, allowing for easier access in periodontal pockets and interproximal areas

Offers More Comfort, Less Fatigue: Only light pressure is needed to “plane” away calculus, resulting in an ergonomic grip and less pinch force

Better Patient Experience: Razor sharp edge allows for a quicker calculus removal and less time in patient chair. Less force to patient’s teeth provides auditory comfort and reduces patient anxiety.



	Lifespan	Maintenance	Ergonomics	Efficacy	Strokes
Conventional Scalers	6-12 months	Sharpen every 1-2 weeks	Abrasive “pop” off calculus	Tip reshaped every sharpening	1,500 
XP Sharpen-Free Scalers	6-12 months	Never sharpen	Gentle shaving stroke	Retains original tip design	15,000 

Product selection subject to change based on availability.

STAINLESS STEEL INSTRUMENTS



Made from top-of-the-line stainless steel that has been heat-treated to the highest standards, our traditional instruments feature a sharp, long-lasting edge that allows for more time in-between sharpenings.

- Requires less sharpening than standard stainless steel instruments
- Stronger than standard stainless steel in the industry
- Resin handles provide the lightest ergonomic handle on the market
- Specially designed handles for optimal comfort
- Unique knurl design provides superior grip



INSTRUMENT CASSETTES



Cassettes

SAVES TIME


- Reduce processing time
- Reduce time locating and sorting instruments
- Faster training and onboarding of staff

SAVES MONEY

- Reduce costly sharp injuries
- See more patients in a day
- Reduce lost instruments
- Protect instruments from damage during reprocessing

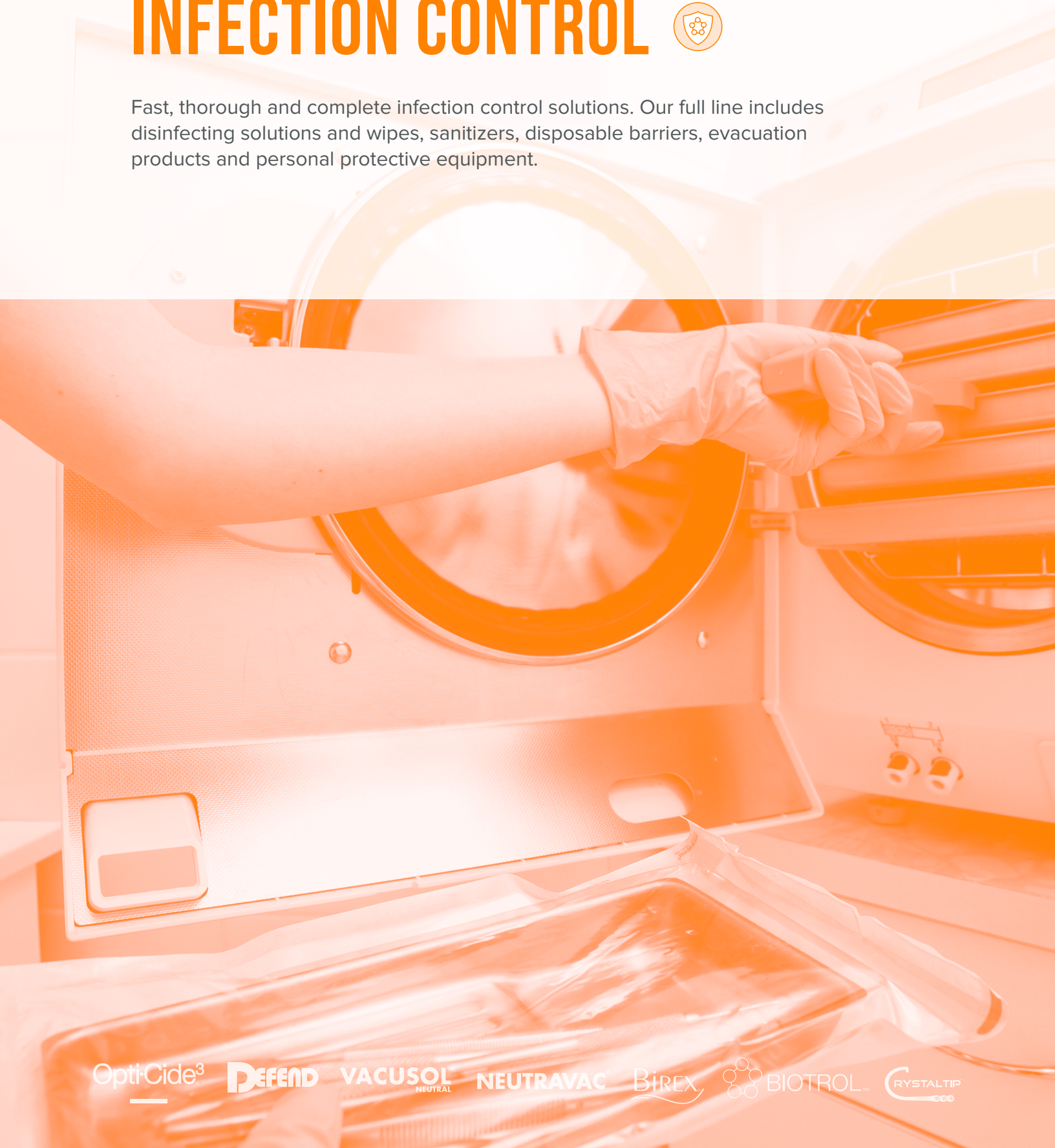
IMPROVES EFFICIENCY

- Sterile and organized assembled kits
- Instruments ready to go at chairside
- Reduce cross-contamination risk
- Faster training and onboarding of staff

 Made in the USA

INFECTION CONTROL

Fast, thorough and complete infection control solutions. Our full line includes disinfecting solutions and wipes, sanitizers, disposable barriers, evacuation products and personal protective equipment.



SURFACE DISINFECTANT

Opti-Cide³

Opti-Cide³® Surface Disinfectant

Effective against emerging pathogens, such as SARS-CoV-2 / COVID-19*

- Two-minute TB kill time
- Over 30 EPA pathogen kill claims
- Sanitizes in 10 seconds. Eliminates 99.9% of germs on hard, non-porous surfaces
- Can be used on over 30 dental surfaces, including dental chairs and plastics

*when used as directed



EVACUATION LINE CLEANER

VACUSOL[™] NEUTRAL

Vacusol Neutral Dental Evacuation System Cleaner

- Neutral pH formula, compatible with amalgam separator devices
- Dislodges and removes organic and inorganic debris from vacuum lines
- Anti-corrosive, non-acidic, non-foaming formula protects pump parts
- Safe, effective formula aligned with EPA Amalgam Separator rule

EZ 1-2-3 Atomizer

- Atomizer aids in creating a mist of Vacusol and water to obtain a more thorough evacuation of your suction line
- The lid and tubing inside allow for a thorough evacuation of up to three separate operatories

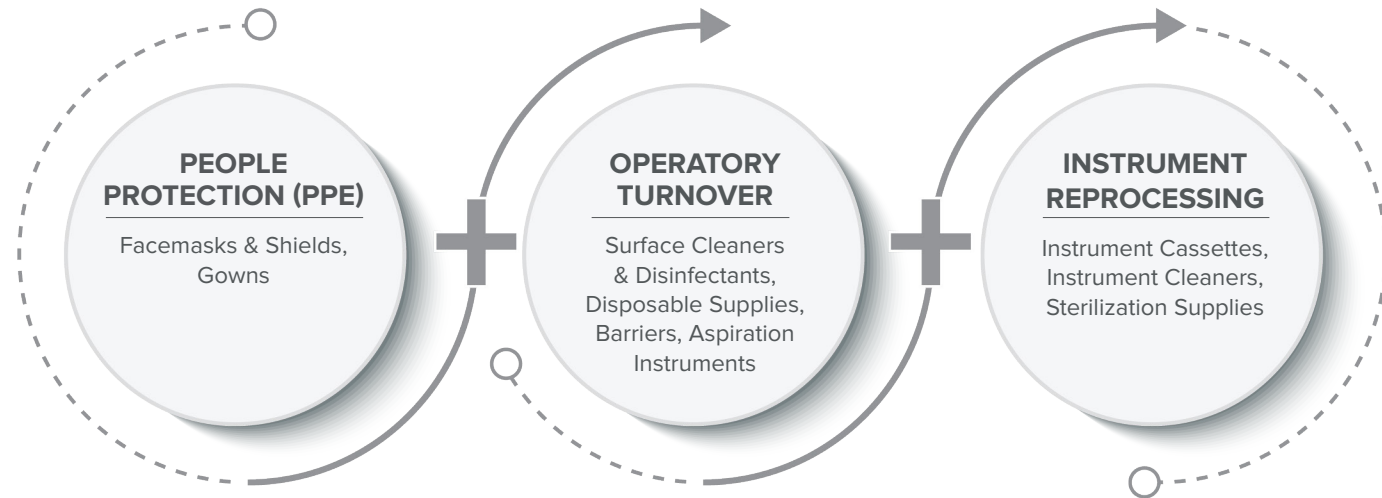


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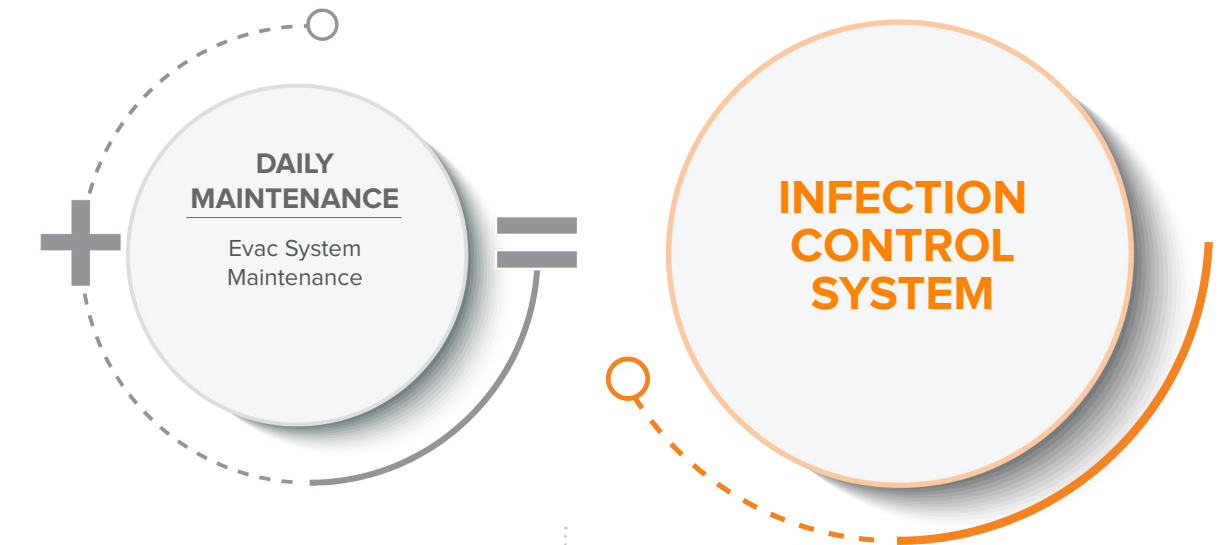
INFECTION CONTROL SYSTEM APPROACH

PER PROCEDURE



INFECTION CONTROL SYSTEM APPROACH

PER DAY



Product selection subject to change based on availability.

RESTORATIVE

Leading brands with strong position in restorative consumable products. Young Innovations is a world leader in micro-applicators, along with restorative offerings in moisture control, matrix kits and bands, high-speed handpieces and one of the market's largest selections of carbides and burs.

RESTORATIVE OFFERING



Composite instruments

- Engineered with XP Technology
- Super, smooth surface
- No sticking or pull back



Microbrush® Applicators

- Non-absorbent fiber tips
- Bendable neck for maximum control of procedures
- Available in a variety of sizes and colors



Moisture Control DryTips® and Reflective DryTips®

- Saliva absorption outlasts cotton rolls and other absorption pads
- Slim profile offers complete comfort



Product selection subject to change based on availability.

 Made in the USA

VALUE-ADD PROGRAMS

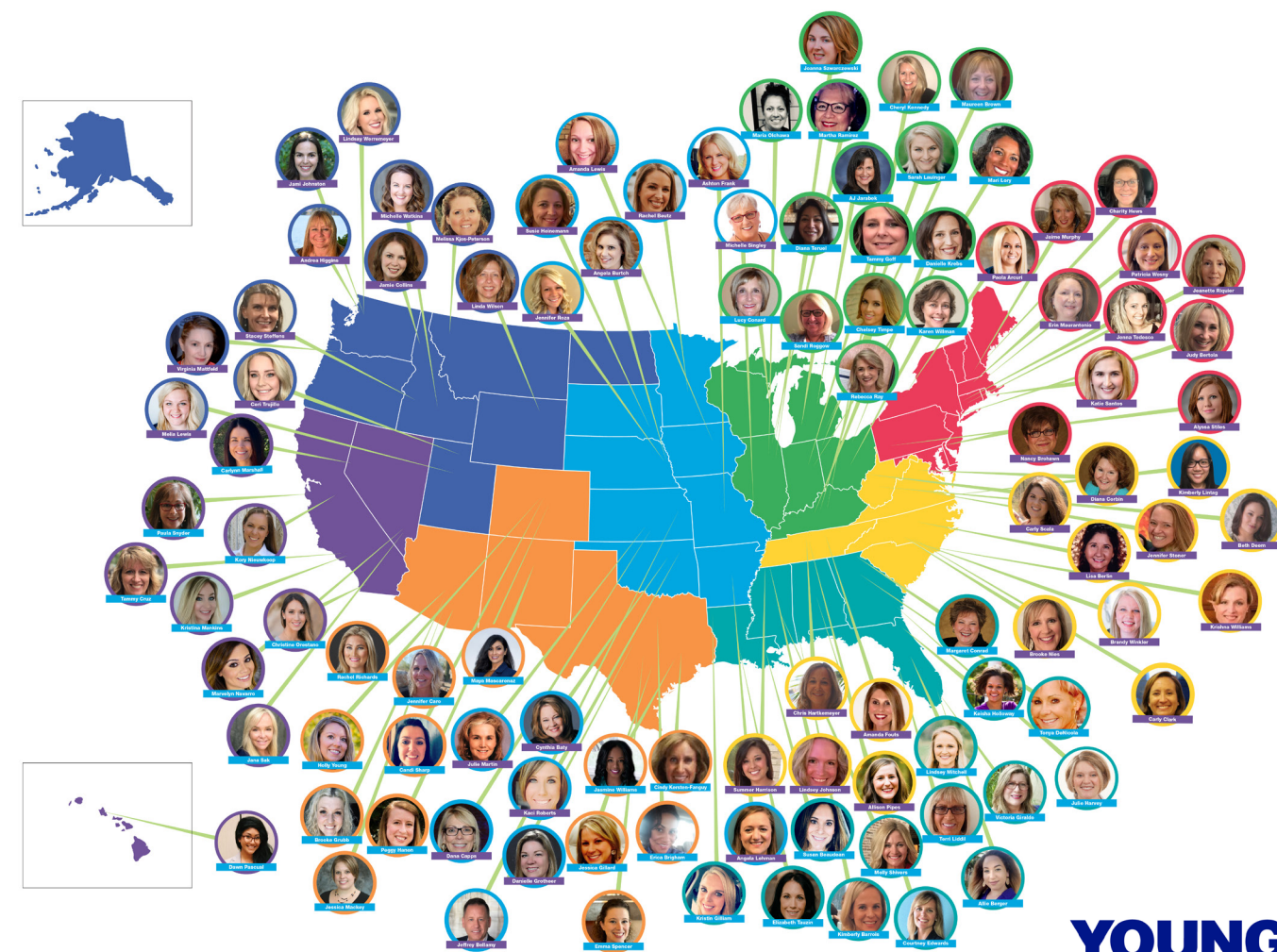
A dedication to innovation is firmly rooted in the Young Innovations culture. This openness to new ideas, paired with our commitment to excellence, results in original, innovative programs that bring value to our DSO partners.



YOUNG CLINICAL REP TEAM

100+ HYGIENISTS

The Young Clinical Representative program is made up of Registered Dental Hygienists from all over the country who are passionate about the dental profession. Our team members attend hundreds of events each year, from annual sessions and component meetings to college presentations, where they share the clinical benefits of Young's latest product innovations and provide samples for clinicians to try.





Innovative Clinical Team

Drive formulary compliance through our team of 100+ dental hygienists located across the US. This innovative resource is available to support your offices through peer-to-peer engagement.



Continuing Education

Enjoy access to our robust AGD PACE-approved continuing education program, at no charge. Options include webinar-based CE courses, regional hands-on CE courses, and in-office programs.



New Patient Acquisition

Enjoy creative support from our internal marketing team for custom programs that help drive new patients into your offices and increase patient recall.



Hygiene Recruitment & Retention Programs

We offer opportunities to our top DSO partners to utilize Young's brand equity for recruiting and retaining hygienists in a competitive market.



Patient Reactivation Programs

Take advantage of Young's innovative approach to patient engagement and ask about our creative ways to reactivate lost and overdue patients.



Partnership for Mutual Growth

Strategic Account Managers understand the dental industry. With over 40 years of combined experience, they will give you the resources and support you need to achieve outstanding mutual growth.

NOTES

Horizontal lines for taking notes.

YOUNG[®]

INNOVATIONS



We Proudly Manufacture in:
Earth City, MO • Grafton, WI • Missoula, MT

Young Innovations, Inc. | www.younginnovations.com

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